Leadership, Business, Technology Catalog

- Business Certifications
 - ASQ (Six Sigma)
 - o CompTIA
 - Human Resource Certification Institute (HRCI)
 - International Institute of Business Analysis (IIBA)
 - ITIL®
 - o PRINCE2®
 - Project Management Institute (PMI)[®]
 - Society for Human Resource Management (SHRM)
- Business Skills Curricula
 - Business Continuity
 - Business Continuity Planning
 - o Post-pandemic Workplace
 - Working Remotely
- Administrative Support Curriculum
 - Administrative Support: Secrets to Success
 - Essential Skills for Administrative
 Support Professionals
- Business Analysis Curriculum
 - Certified Business Analysis Professional (CBAP™) - BABOK® Guide V2.0 aligned
 - BABOK® v3: Business Analysis Competencies
 - BABOK® v3: Business Analysis Key Concepts
 - BABOK® v3: Business Analysis
 Techniques
 - Big Data Basics
 - Effective Business Analysis Techniques (BABOK®v3)
 - Key Business Analysis Competencies (BABOK®v3)
 - Key Business Analysis Concepts (BABOK® v3)
- Communication Curriculum
 - Achieving Emotional Intelligence
 - Anger Management Essentials
 - o Basic Presentation Skills
 - o Business Grammar Basics
 - Business Storytelling
 - Business Writing Basics
 - Communicate with Diplomacy and Tact
 - Communicating Effectively with the 'C' Level

- Communicating Tactfully and Diplomatically
- Communicating to Stakeholders
- Communicating with Impact
- Communicating with Senior Executives
- Constructive Feedback
- Constructive Feedback and Criticism
- Cross-Cultural Communication
- Dealing with Workplace Conflict
- Developing Effective Negotiation Skills
- Developing Your Emotional Intelligence
- Developing Your Listening Skills
- Digital Citizenship
- Effective Business Meetings
- o Effective Business Writing
- Effective Communication
- E-mail Essentials for Business
- Emotional Intelligence Essentials
- Engaging Others with Tact and Diplomacy
- Essential Skills for Professional Telephone Calls
- Fundamentals of Cross Cultural Communication
- Fundamentals of Working with Difficult People
- Getting Results through Personal Power
- Getting Results without Direct Authority
- How to Succeed in Listening
- How to Write an Effective Internal Business Case
- Interpersonal Communication
- Issue-focused Negotiation
- Listening Essentials
- Making the Most of Your Presentations
- Managing and Controlling Anger
- Managing Conflict in the Workplace
- Negotiation Essentials
- Note-taking Skills
- Practical Grammar for Business Writing
- o Professional Networking Essentials
- Running Effective Business Meetings
- Skills for Communication Success
- Storytelling Basics
- o Technical Communication Skills
- Telephone Essentials for Business
- The Art of Feedback
- o Using E-mail Effectively in the Workplace
- Working with Difficult People

- Workplace Conflict
- Writing a Business Case
- Writing Skills for Technical Professionals
- Customer Service Curriculum
 - Customer Advocacy
 - Customer Focus
 - Customer Service Fundamentals
 - Customer Service Representative, Process
 - Customer Service Representative, Professionalism
 - Customer Service Representative, Skills
 - Customer Service Skills
 - Essentials of Customer Service
 - o Frontline Call Center Skills
 - o Inbound Call Center Management
 - o ITIL® 2011 Edition Foundation Syllabus
 - ITIL® 2011 Edition Intermediate Level:
 Operational Support & Analysis (OSA)
 - o ITIL® 2011 Foundation
 - o ITIL® 4 Foundation
- Finance and Accounting Curriculum
 - Accounting Basics
 - Accounting for Non-Financial Professionals
 - Accounting Fundamentals
 - Auditing Essentials
 - Budgeting Essentials
 - Capital Budgeting Essentials
 - o Cost Consciousness in the Workplace
 - Finance and Accounting Essentials for Non-financial Professionals
- Foundation Skills Curriculum
 - Basic Business Math
- Global Banking and Financial Services Curriculum
 - Bank Branch Operations Management
 - Bank Risks and Capital Adequacy Planning
 - o Basel III and Liquidity Risk Management
 - Basel Regulations and Bank Risk
 Management
 - Commodity and Energy Markets, Futures, and Forwards
 - Counterparty Credit Risk and Credit Rating
 - o Credit Derivative Instruments
 - Credit Risk Analysis
 - Global Banking Supervision and Anti-Money Laundering Regulations
 - Insurance Concepts, Types, and Annuities

- Mutual Fund Concepts, Portfolio
 Management, and Regulations
- Human Resources Curriculum
 - Business Management and Strategy (HRCI: PHR/SPHR-aligned)
 - Compensation and Benefits (HRCI: PHR/SPHR-aligned)
 - Effective Hiring Practices
 - Employee and Labor Relations (HRCI: PHR/SPHR-aligned)
 - Essentials of Interviewing and Hiring
 - Human Resource Development (HRCI: PHR/SPHR-aligned)
 - Human Resources Core Knowledge (HRCI: PHR/SPHR-aligned)
 - Managing a Crisis
 - o Organizational Behavior
 - Professional in Human Resources Exam Prep
 - Recruiting and Retention Strategies
 - Recruiting, Screening, and Onboarding Effectively
 - Risk Management (HRCI: PHR/SPHRaligned)
 - Senior Professional in Human Resources Exam Prep
 - SHRM- SCP: HRM for Senior HR Professionals
 - SHRM-CP/SCP: Workplace Management and HR
 - SHRM-CP/SCP: HR Competencies
 - SHRM-CP/SCP: HR Strategy Management
 - o SHRM-CP/SCP: Management of People
 - SHRM-CP/SCP: Organization and the HR Function
 - Strategic Human Resource Management (HRCI: SPHR-aligned)
 - The role of HR as a Business Partner
 - Transformational HR and Talent
 Management
 - Workforce Planning and Employment (HRCI: PHR/SPHR-aligned)
- Industry Foundations Curriculum
 - Industry Overviews
- Leadership Curriculum
 - Business Acumen Essentials
 - Creating a Positive Atmosphere
 - Creating a Positive Work Environment
 - Developing a Culture of Learning
 - Developing Leadership Skills
 - Effective Succession Planning
 - Employee Engagement

- o Essentials of Leadership
- Generating Creative Ideas
- Improving Leadership Skills
- o Improving Your Leadership Skills
- o Inspiring and Developing as a Leader
- Leadership Essentials
- Leading Organizational Change
- Leading Virtual Teams
- Leveraging Leadership Techniques
- Making Cross-Functional Teams Work
- Organizational Awareness
- Performance Measurement
- Setting and Managing Organizational Priorities
- The Voice of Leadership
- Women in Leadership

Management Curriculum

- o Achieving Success through Delegation
- Advanced Management Skills
- Advanced Management Techniques
- Business Coaching Essentials
- o Business Execution
- Coaching for Results
- Coaching to Drive Success
- Difficult Conversations
- Dismissing an Employee
- o Effective Delegation
- Effectively Managing Top Performers
- Empowering Employees
- Essential Mentoring Techniques
- Essentials of Facilitating
- Essentials of Managing Technical Professionals
- Final Exams
- o First Time Manager Essentials
- Fostering Success through Coaching
- Leveraging Key Management Techniques
- Management Essentials
- Managing a Multigenerational Workforce
- Managing during Difficult Times
- Managing Employee Performance
- Managing Experts
- Managing in Difficult Times
- Managing Organizational Change
- Managing Problem Performance
- Managing Technical Teams
- Performance Appraisal Essentials
- o Performance Management
- Talent Management Essentials
- Thinking Like a CFO
- Workforce Generations

Marketing Curriculum

- Competitive Marketing Strategies
- Digital Marketing
- DMI: Digital Marketing Essentials
- Essential Marketing Strategies
- Essentials of Marketing
- Essentials of Public Relations
- Marketing Essentials
- Marketing in the Digital Age
- Strategic Brand Management

• Operations Curriculum

- Business Process Improvement
- Fundamentals of Lean for Business
 Organizations
- Leading Sustainable Process
 Improvement
- Manager of Quality/Organizational Excellence
- Managing for Operational Excellence
- Operations Management
- Operations Management: Efficiency of Production
- Purchasing and Vendor Management Essentials
- Six Sigma Black Belt (2007 BOK): Analyze
- Six Sigma Black Belt (2007 BOK): Control
- o Six Sigma Black Belt (2007 BOK): Define
- Six Sigma Black Belt (2007 BOK): Design for Six Sigma (DFSS) Frameworks and Methodologies
- Six Sigma Black Belt (2007 BOK): Enterprise-Wide Deployment
- Six Sigma Black Belt (2007 BOK): Improve
- Six Sigma Black Belt (2007 BOK): Measure
- Organizational Process Management and
 Measures
- Six Sigma Black Belt (2007 BOK): Team Management
- Six Sigma Black Belt (2015 BOK): Analyze
- Six Sigma Black Belt (2015 BOK): Control
- O Six Sigma Black Belt (2015 BOK): Define
- Six Sigma Black Belt (2015 BOK): Design for Six Sigma (DFSS)
- o Six Sigma Black Belt (2015 BOK): Improve
- Six Sigma Black Belt (2015 BOK):
 Measure
- Six Sigma Black Belt (2015 BOK):
 Organizational Process Management and Measures

- Six Sigma Black Belt (2015 BOK):
 Organization-wide Planning and Deployment
- Six Sigma Black Belt (2015 BOK): Team Management
- o Six Sigma Green Belt Analyze
- o Six Sigma Green Belt Control
- o Six Sigma Green Belt Define
- Six Sigma Green Belt Improve
- o Six Sigma Green Belt Measure
- Six Sigma Green Belt Six Sigma and Organizational Strategy
- Six Sigma Green Belt: Analyze
- o Six Sigma Green Belt: Control
- o Six Sigma Green Belt: Define
- o Six Sigma Green Belt: Improve
- o Six Sigma Green Belt: Measure
- Six Sigma Green Belt: Six Sigma and the Organization
- Six Sigma Yellow Belt Analyze
- o Six Sigma Yellow Belt Define
- Six Sigma Yellow Belt Improve and Control
- o Six Sigma Yellow Belt Measure
- Six Sigma Yellow Belt Six Sigma Fundamentals
- Six Sigma Yellow Belt: Analyze
- Six Sigma Yellow Belt: Define
- Six Sigma Yellow Belt: Improve and Control
- Six Sigma Yellow Belt: Measure
- Six Sigma Yellow Belt: Six Sigma Fundamentals
- o Six Sigma: Champion Training
- o The Foundations of Six Sigma
- Understanding Lean Production
- Vendor Management
- Personal Development Curriculum
 - o 360 Degree Relationships
 - Adopting Systems Thinking
 - Analogical Thinking
 - Building and Maintaining Trust
 - Building Likeability Skills
 - Building, Rebuilding and Sustaining Trust
 - Business Ethics
 - Business Ethics Essentials
 - o Business Etiquette and Professionalism
 - Campus to Corporate
 - Career Management
 - Creating Lasting Organizational Change
 - Creativity in the Workplace
 - Critical Thinking Essentials

- Dealing with Organizational Change
- Dealing with Setbacks
- Developing Your Critical Thinking Skills
- Difficult Boss Relationships
- Digital Economy Skills
- Discovering Your Strengths
- Diversity on the Job
- Diversity, Equity, and Inclusion
- Doing Business Professionally
- Effective Time Management
- o Facing Problems and Making Decisions
- Generating Creative & Innovative Ideas
- Growth Mindset
- Improving Your Memory
- Improving Your Personal Productivity
- Improving Your Reading Speed
- Improving Your Work/Life Balance
- Interviewing Strategies for the Interviewee
- Learning How to Learn
- Living and Working Abroad in the United States
- Managing Your Career
- Mentor Relationships
- Navigating through Organizational Change
- Optimizing Your Work/Life Balance
- Overcoming Procrastination
- Peer Relationships
- Performance under Pressure
- Performing Under Pressure
- Perseverance and Resilience
- Perseverance at Work
- Personal Productivity Improvement
- o Polishing Your Professional Edge
- Problem Solving and Decision Making
- Problem Solving and Decision-Making Strategies
- Public Speaking Strategies
- o Skills for Effective Collaboration
- Staying Motivated at Work
- Telecommuting and the Remote Employee
- Thinking Critically
- Time Management
- Unconscious Bias
- o Understanding Cognitive Bias
- Writing Under Pressure
- Product Management Curriculum
 - Developing Your Product Management Acumen
- Program/Portfolio Management Curriculum

- Program Management (PMI Second Edition-aligned)[®]
- Project Management Curriculum
 - Agile Practitioner (PMI-ACP & ScrumMaster aligned)
 - Agile Project Management Fundamentals (PMI_ACP)® aligned
 - Code of Ethics and Professional Conduct (PMI® Standard-aligned)
 - Communications (PMBOK® Guide Fifth Edition)
 - Communications (PMBOK® Guide Sixth Edition)
 - CompTIA Project+ PK0-004
 - HR Management (PMBOK® Guide Fifth Edition)
 - o IT Project Management Essentials
 - Managing Software Project Outsourcing
 - PMI Agile Certified Practitioner (PMI-ACP)®
 - o PMP Exam Prep (2021 Update)
 - PMP Exam Prep (PMBOK® Guide Fifth Edition)
 - o PRINCE2® Foundation (2017 Update)
 - PRINCE2® Foundation (2009-aligned)
 - o PRINCE2®: 2009 Foundation
 - o PRINCE2®: Practitioner
 - Procurement (PMBOK® Guide Fifth Edition)
 - Project Communications Management (PMBOK® Guide - Fifth Edition-aligned)
 - Project Cost (PMBOK® Guide Fifth Edition)
 - Project Cost (PMBOK® Guide Sixth Edition)
 - Project Cost Management (PMBOK® Guide - Fifth Edition-aligned)
 - Project Human Resource Management (PMBOK® Guide - Fifth Edition-aligned)
 - Project Integration (PMBOK® Guide Fifth Edition)
 - Project Integration (PMBOK® Guide Sixth Edition)
 - Project Integration Management (PMBOK® Guide - Fifth Edition-aligned)
 - Project Management (PMBOK® Guide Fifth Edition)
 - Project Management (PMBOK® Guide Sixth Edition)
 - Project Management Essentials
 (PMBOK® Guide Fifth Edition-aligned)
 - Project Management Ethics and Values

- Project Management for All
- Project Management for Everyone
- Project Management for Non-Project Managers
- Project Procurement (PMBOK® Guide Sixth Edition)
- Project Procurement Management (PMBOK® Guide - Fifth Edition-aligned)
- Project Quality (PMBOK® Guide Fifth Edition)
- Project Quality (PMBOK® Guide Sixth Edition)
- Project Quality Management (PMBOK® Guide - Fifth Edition-aligned)
- Project Risk (PMBOK® Guide Sixth Edition)
- Project Risk Management (PMBOK® Guide - Fifth Edition-aligned)
- Project Schedule (PMBOK® Guide Sixth Edition)
- Project Scope (PMBOK® Guide Fifth Edition)
- Project Scope (PMBOK® Guide Sixth Edition)
- Project Scope Management (PMBOK® Guide - Fifth Edition-aligned)
- Project Stakeholder Management (PMBOK® Guide - Fifth Edition-aligned)
- Project Stakeholders (PMBOK® Guide Sixth Edition)
- Project Time (PMBOK® Guide Fifth Edition)
- Project Time Management (PMBOK® Guide - Fifth Edition-aligned)
- Resource Management (PMBOK® Guide Sixth Edition)
- Risk Management (PMBOK® Guide Fifth Edition)
- Stakeholders (PMBOK® Guide Fifth Edition)
- Sales Curriculum
 - o Essential Selling Skills
 - Field Sales Skills
 - Sales Foundations
 - Sales Management
 - Sales Negotiations
 - Solution Selling
 - Strategic Account Sales Skills
 - Territorial Account Sales Skills
- Strategic Planning Curriculum
 - Business Continuity
 - Business Law Essentials

- Business Planning Essentials
- Business Sustainability
- o Developing Strategic Thinking Acumen
- Fundamentals of Business Planning
- Horizon Scanning
- IT Strategy Essentials
- Leading and Implementing Sustainable Green Business Strategies
- Moving From an Operational Manager to a Strategic Thinker
- Risk Management
- Strategic Risk-taking
- o The Fundamentals of Globalization
- o The Quality Management of Data
- Thinking Strategically and Managing Risk
- Team Building Curriculum
 - Leading Teams
 - o Leveraging Team Leadership Skills
 - o Making a Pitch
 - Optimizing Performance on a Team
 - Optimizing Your Performance On a Team
 - Virtual Teams
- Desktop Certifications
 - o Isograd
 - Microsoft
- Digital Transformation
 - Agile Methodologies
 - Agile Mindset & Culture
 - o Big Data
 - o Championing Digital Transformation
 - Computational Thinking
 - Continuous Learning
 - o Cross-Functional Collaboration
 - Data Analytics for Management
 - Data and Analytics at Work
 - Data and Analytics Literacy
 - Data Visualization
 - o Data-driven Decision Making
 - o Design Thinking Methodologies
 - Designing Digital Experiences
 - o Digital Automation
 - o Digital Transformation Strategy
 - Disruptive Technologies
 - Functional Insights on Digital Transformation
 - Industry Insights on Digital Transformation
 - o Infrastructure & Architecture
 - Serving Digital Customers
 - Social Media Marketing
 - o Virtual Collaboration

- Environmental, Safety & Health, and Transportation
 - o Cal/OSHA
 - EHS Impacts
 - o Environmental
 - Safety and Health
 - Security
 - o Transportation
- Federal Government Curricula
- Food & Alcohol Safety Curricula
 - Food And Alcohol Safety
- IT Professional Certifications
 - o (ISC)2
 - o Amazon
 - o BCS Professional Certification
 - o Cisco
 - Cloud Native Computing Foundation (CNCF)
 - CompTIA
 - o EC Council
 - Google
 - Information Systems Audit and Control Association (ISACA)
 - International Institute of Business Analysis (IIBA)
 - International Software Testing Qualification Board (ISTQB)
 - o ITIL®
 - Juniper
 - Linux Professional Institute (LPI)
 - Microsoft
 - Oracle
 - o PRINCE2®
 - Project Management Institute (PMI)[®]
 - o Red Hat
 - o SAS
 - o TOGAF
- IT Professional Curricula
 - Business Skills for the IT Professional Solution Area
 - Business Analysis
 - Customer Service
 - IT Business
 - Project Management
 - Team Building
 - Enterprise Database Systems Solution Area
 - Big Data
 - Blockchain
 - Business Intelligence
 - Data and Analytics at Work
 - Data Fundamentals

- Data Integration
- Data Management
- Data Science
- Data Visualization
- Data Warehousing
- Database Fundamentals
- Data-driven Decision Making
- Design Thinking Methodology
- Machine Learning
- MariaDB
- Math
- Microsoft SQL Server 2012
- Microsoft SQL Server 2014
- Microsoft SQL Server 2016
- MySQL
- NoSQL
- Operational Intelligence
- Oracle 11g
- Oracle 12c
- Oracle 12c R2
- Oracle ATG
- PostgreSQL
- Redis
- Redis
- SAS
- Serving Digital Customers
- SQI
- SQLAlchemy
- Systems and Database Design
- Teradata
- Enterprise Resource Planning Systems
 Solution Area
 - Microsoft Dynamics
 - Salesforce
 - SAP
- Internet and Network Technologies
 Solution Area
 - Cisco
 - Cisco DESGN
 - Cloud Computing
 - CompTIA Network+
 - CompTIA Networking, Internetworking, and Security Technologies
 - Getting Started with Site Reliability
 - Internet of Things
 - Network Management
 - Network Protocols
 - Networking and Telecommunications Fundamentals

- Security Principles
- Security Solutions
- Site Reliability Engineering
- Social Networking
- Telecommunications Systems and Services
- Wireless Communications
- Operating Systems and Server Technologies Solution Area
 - CompTIA A+
 - CompTIA Linux+
 - CompTIA Server+
 - DevOps
 - IT Services
 - Linux Professional Institute (LPI)
 - Microsoft Exchange Server 2010
 - Microsoft Exchange Server 2013
 - Microsoft Exchange Server 2016
 - Microsoft Internet Information Server 8.5
 - Microsoft Lync Server 2013
 - Microsoft Mobility and Device Fundamentals
 - Microsoft Office 365
 - Microsoft SharePoint Server 2010
 - Microsoft SharePoint Server 2013
 - Microsoft Sharepoint Server2016
 - Microsoft Skype for Business
 - Microsoft System Center
 - Microsoft System Center
 Essentials
 - Microsoft Windows 10
 - Microsoft Windows 7
 - Microsoft Windows 8
 - Microsoft Windows Server 2008
 - Microsoft Windows Server 2012
 - Microsoft Windows Server 2016
 - Microsoft Windows Server 2019
 - Red Hat Linux
 - Ubuntu
 - UNIX Essentials
 - VMware
 - Windows Performance Monitoring
 - Windows PowerShell
- o Software Development Solution Area
 - Algorithms
 - Apache
 - Bots

- C++ Programming
- C++11 Programming Essentials
- Configuration Management
- CQRS Theory
- Defensive Programming
- Digital Assistant Development
- Eclipse
- Full Stack Development
- Generic Languages
- Go
- IBM Websphere
- IoT Development
- Java 2 Programming
- Java EE7
- Machine Learning
- Microsoft .NET
- Microsoft .NET for Developers
- Microsoft .NET Software Development Tools
- Microsoft C#
- Microsoft Enterprise Library
- Microsoft F#
- Microsoft LINQ
- Microsoft ORM
- Microsoft Visual Basics for Applicatrions (VBA)
- Microsoft Visual Studio Team Foundation Server 2013 Administration
- Microsoft Web Applications
- Microsoft Windows Store Apps
- Mobile Application Development
- Programming Best Practices
- Programming in C++
- Software Design
- Software Development Principles
- Software Programming Fundamentals
- Software Requirements
- Software Testing
- Software Testing Foundations
- Universal Windows Platform
- Vue.js
- Web Development Technologies
- Windows Embedded
- Tech & Dev Essentials
 - Amazon Web Services
 - Balsamiq
 - Certified Cloud Security Professional

- Certified Information Systems
 Security Professional
- Cisco
- CompTIA
- ITIL
- Jira
- Microsoft
- Power BI
- RedHat
- Systems Security Certified Practitioner
- Tableau
- o Web Design Solution Area
 - Adobe
 - Content Management Systems
 - Designing and Hosting a Web Site
 - Scripting and Web Languages
 - Web Application
 - Web Application Frameworks
 - Web Design
 - Web Development
 - Web Services
- Leadership Development Program powered by MIT SMR
 - Building & Leading Teams
 - Cross-Cultural Leadership
 - Customer First Leadership
 - Developing People
 - Embracing Diversity
 - Executive Presence
 - Judgment & Decisiveness
 - Leader as Coach
 - Leader as Motivator
 - Leadership Networking
 - Leadership Toolkit
 - Leadership Transitions
 - Leading a Culture of Execution
 - Leading Innovation
 - Leading Organizational Vision
 - Leading Through Change
 - Leading Virtually
 - Managing Conflict
 - Managing Priorities
 - o Problem Solving & Decision Making
 - o The Accountable Leader
 - The Adaptive Leader
 - o The Agile Leader
 - The Collaborative Leader
 - The Digital Leader
 - The Emotionally Intelligent Leader
 - o The Ethical Leader

- The Influential Leader
- The Mindful Leader
- Thinking Critically
- Thinking Strategically
- Women & Leadership
- Legal Compliance Curricula
 - Harassment
 - o HIPAA
 - HR Compliance
 - o Legal Compliance Business Impacts
 - o Title 31
- Productivity & Collaboration Tools
 - o Adobe
 - Apple Mac OS X
 - Apple Safari X
 - Collaboration Tools
 - Crystal Reports
 - Desktop Best Practices
 - o Firefox
 - o Google
 - Graphics and Design
 - o IBM for End Users
 - Microsoft Edge
 - Microsoft Internet Explorer 11
 - o Microsoft Office 2010
 - o Microsoft Office 2013
 - Microsoft Office 2016
 - o Microsoft Office 2019
 - Microsoft Office for Mac 2016
 - Microsoft Windows 10
 - o Microsoft Windows 8
 - Microsoft Windows XP for End Users
 - Mobile Devices
 - o Office 365
 - o PowerPoint Office 365
 - Productivity Tools
 - o QuickBooks
 - o SAP
 - Seagate Crystal Reports
 - Social Networking
 - Social Networking Tools